J. EMP.

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A very hush, hush press conference

and The Hongkong Yaumati Ferry Company confirmed yesterday its plans Company to operate a hoverferry service between Hongkong and Canton.

The S.C.M. Post reported two months ago that the company sent a hoverferry to Canton on a trial run and was negotiating with the Chinese authorities.

The HYF's general manager, Mr Edmond Lau, yesterday told a press conference – called for the occasion – that he could only announce negotiations are taking place. HYF's general

He responded to a flurry of questions by saying he could give no details.

When one radio interviewer asked what was the outcome of the trial run to Canton on

June 15, Mr Lau clamped his hand over the microphone and said: "I can't say that." Mr Lau, who also distributed a release on the

company's annual report, said the HYF is expanding its hoverferry fleet from six to

It has placed orders in the United Kingdom for three more hoverferries, costing about \$4 million each, with a

capacity for 91 passengers and a speed of 33 knots.

Already in operation are four small hoverferries and two of the larger type, such as those on order from the UK.

A seventh recently arrived and is being modified in the company's shipy rds.

The hoverferry is very hoverferry

suitable for running river

trips," said Mr Lau.

But he would not confirm if a hoverferry is favoured over a conventional ferry for the proposed Hongkong-Canton run

He said negotiations with Canton began "a couple of months ago." But he had "no when they would be completed.

Asked if current moves — by both British officials and local people - to improve transport services to China could affect attempts to launch the Canton hover ferry service, Mr Lau said: "I don't think so. I think

this is a general overall plan to communications improve Hongkong Canton."

Asked how long the June trial run took to reach Canton, Mr Lau replied: "This is a most kept secret."

Does the ferry company have staff trained in navigating the Pearl River to

navigating
Canton?

"All this is still under
negotiation," said Mr Lau.
Has the Hongkong
have involved in

Government been involved in

any of the negotiations?

"I was authorised to say it is in the picture," replied Mr Lau. He added later the Government is not directly

involved.

"All you can say is we're negotiating. As to where, when, how – those are most secret," he said.

Then why did the ferry company call a big press conference?

"There's no sense in speculation," replied Mr Lau.
"Ever since your paper [the S.C.M. Post] cracked the story there's all kind of speculation...

"Some of them [are] saying that we're doing it. Some of them saying we're not doing it, some say it's rumours. Some of them say it's fact.

"Well, I can confirm only one thing," said Mr Lau. "The fact is that we are in

the midst of negotiations with Kwangtung province authorities on the issue."

Mr Lau said if the talks are successful another press conference will be held at which he will give more

details.
Could he give any hint how farest would compare with, for example, the train fare to Canton.
"I can asay," said Mr Lay.